

Present Status and Future Outlook of the Accelerator Industry in Europe

Rok Uršič Instrumentation Technologies



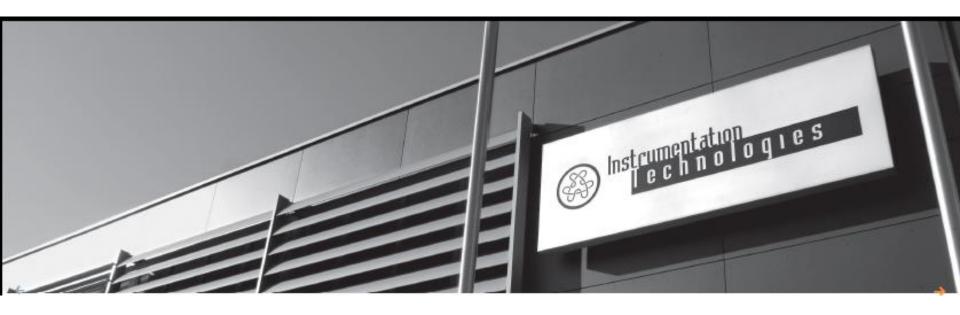
Presentation Overview

- Market size
- PAC, EPAC and IPAC industrial exhibition statistics
- Two European accelerator industry cases
- Categorization of products
- Benefits to research infrastructure suppliers
- Effects of the crisis
- Other observations
- Conclusions





About Us



- Founded 1998, Slovenia (EU)
- 54 people (8 Ph.D., 7 M.Sc., 14 engineers)
- First contract for the equipment of the whole bpm system at Synchrotron SOLEIL and DIAMOND Light Source signed in 2003

Libera





Many instruments. Many people. Working together.

www.i-tech.si



State-of-the-art instrumentation systems used at accelerators around the world.





Sources of Information

- Publicly available information
 - □ ERID Watch
 - ESFRI
 - Conferences and workshops
 - Other
- Questionnaire
- Personal Communication
- About statistical figures
 - ☐ The statistical figures presented in this presentation must be interpreted within the context of this presentation
 - However, the statistical data may provide some quantitative indicators to the qualitative issues discussed





ERID Watch Overview

- The EU Commission funded the FP6 program called ERID Watch
 - Mutual improvements in the policy mix of the Member States
 - □ Enhance the efficiency of public investments in European RI
 - ☐ To develop public-private partnerships
- 51 existing Research Infrastructures and 8 ESFRI projects interviewed, covering all scientific domains
- 30 institutional bodies interviewed, including regional and national authorities, also in new Member States
- 175 companies interviewed, mostly Research Infrastructures' suppliers or/and R&D collaborators





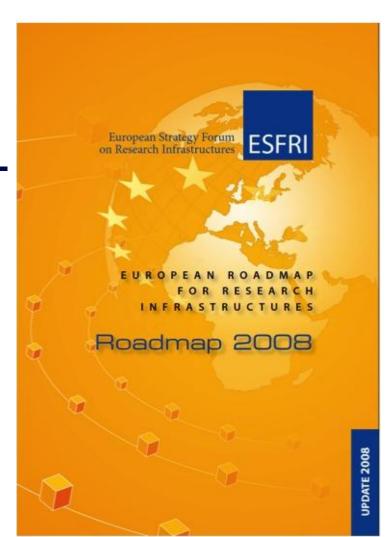






ESFRI Overview

- European Strategy Forum on Research Infrastructures
- The mission of ESFRI is to support a coherent and strategyled approach to policy-making on new and existing pan-European and global research infrastructures.
- ESFRI Roadmap 2006:35 projects
- ESFRI Roadmap 2008:44 projects



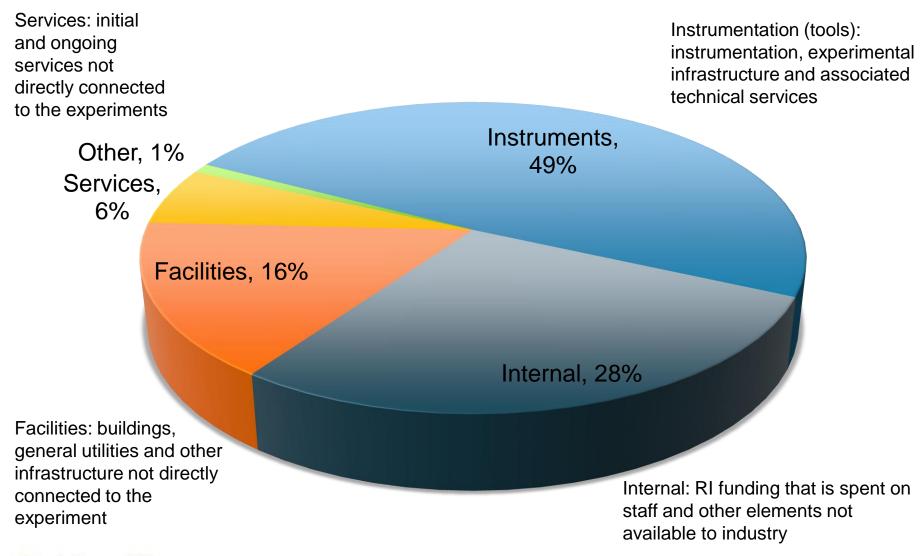


Market Size – ERID Watch Perspective

- The 300 medium size and large research infrastructures constitute a 8–9 billion € market per year.
- Taking inflation into account, the annual budget for existing research infrastructures (excluding ESA) has shown an average increase of 5.5 percent per annum over the past 10 years.



Market Size – ERID Watch Perspective







Market Size – ESFRI perspective

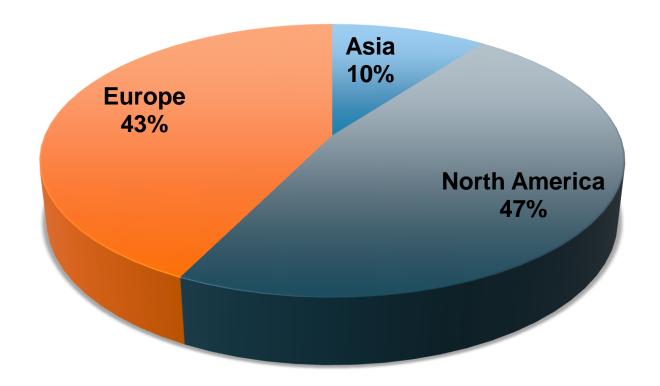
44 ESFRI projects to be built till 2020	
Construction costs	Operations costs / year
18 billion €	2.2 billion €
10 "accelerator like" facilities	
Construction costs	Operations costs / year
8 billion €	750 million €
45 %	34 %





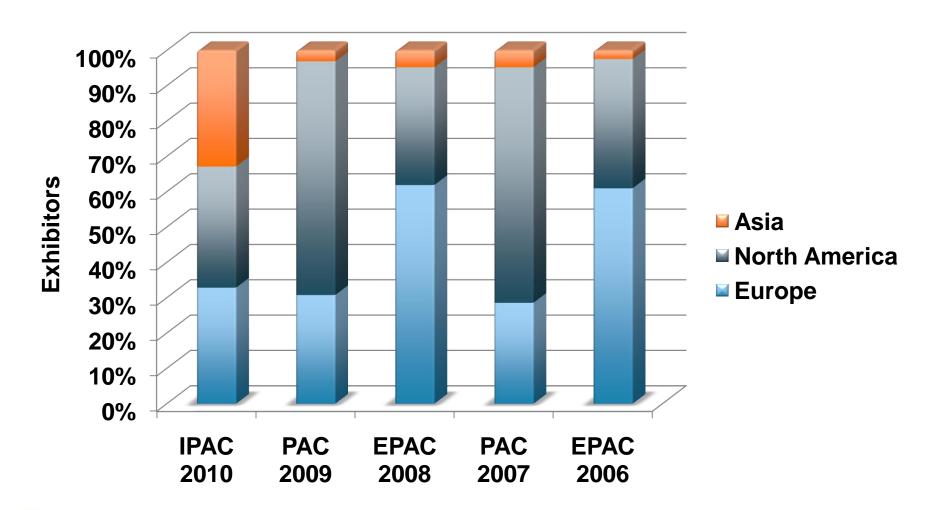
Industrial Exhibitors P.A. Conferences

IPAC 2010 + PAC 2009 + EPAC 2008 + PAC 2007 + EPAC 2006





Industrial Exhibitors PA Conferences





The European Representation IPAC10













getters



cosylab

CST































Industrieelektronik

Two European Cases

Hadrontherapy

- □ IBA, Belgium
- □ Siemens, Germany (Danfysik, Denmark)
- □ Varian, USA (Accel, Germany -> Research Instruments, Germany)

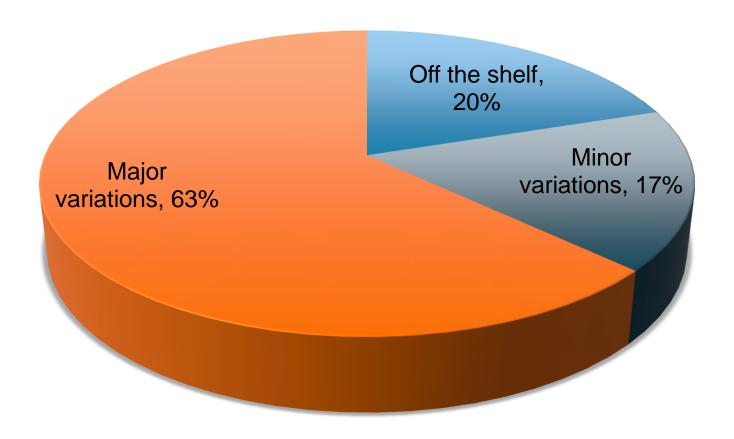
Beam Instrumentation and Controls

- □ Bergoz Instrumentation, France
 - Faraday Cup Award
- □ CAEN, Italy
- □ Cosylab, Slovenia
- □ Instrumentation Technologies, Slovenia
 - Libera Workshop
- Micro Research, Finland





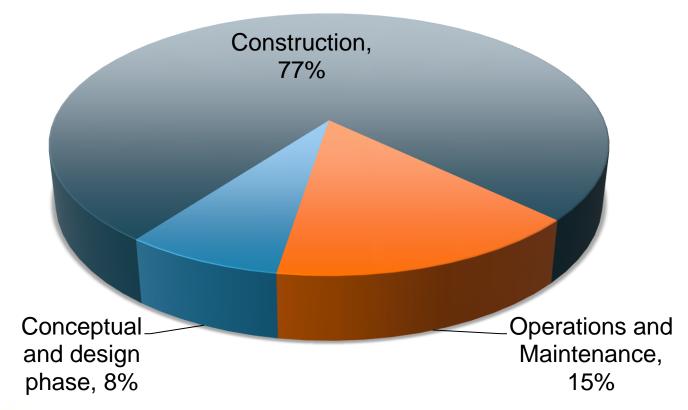
Categorization of Products





Opportunities for Industry

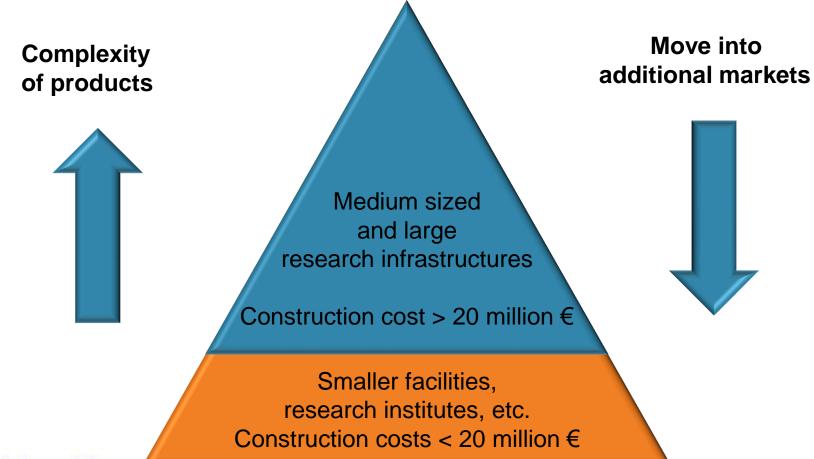
In which phase of the accelerator life-cycle do you see most opportunities for industry involvement? (N=14)





Benefits to R.I. Suppliers

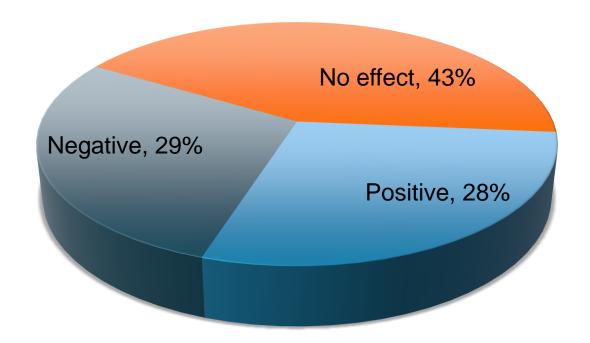
The RI instrumentation market is a highly demanding segment. It should therefore be possible to move into additional subsectors of the scientific instrumentation market.





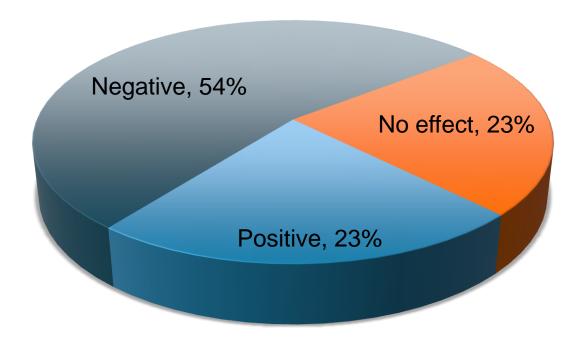
Effects of the Crisis (1)

What effect will current economic crisis have on the construction of new and upgrade of existing accelerators? (N=14)



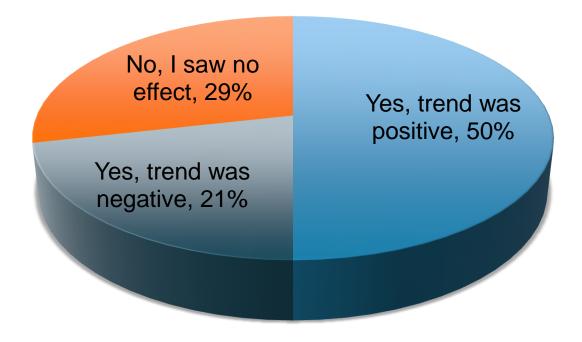
Effects of the Crisis (2)

What effect will current economic crisis have in general on the volume of business between accelerators and industry? (N=14)



Effects of the Crisis (3)

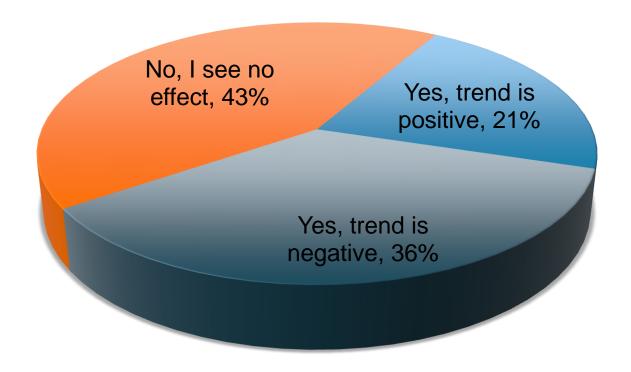
Did you see changes in the trend of outsourcing from accelerator laboratories to your company before the crisis? (N=14)





Effects of the Crisis (4)

Is economic crisis affecting volume of your business with laboratories? (N=14)





Other Observations (1)

Procurement activities first up then down

- In short term different flavors of national stimulus packages provided boost
- Mid term (3-5) years government fiscal problems are already and will negatively effect accelerator facility budgets

Expected mid term business volume drop

- Laboratories will find themselves with fixed cost for staff
- □ Will try to leverage their internal resources
- ☐ They will cut on the procurements

Long term it will come back again

- □ Economically more efficient
- □ Technology changes





Other Observations (2)

- Operation and maintenance are two overlooked business opportunities
 - Already happening with medical accelerators
 - IBA example: "Platinum Operation and Maintenance Contract including Spare Parts"
 - □ Not yet common on bigger European research facilities
 - Japan leading the way in this field
- Collaborative R&D promising but difficult
 - Customers are also potential competitors
 - Scientists and engineers like to have fun building the machines
 - Enormous administrative overhead
- Is there space for new business models?





Conclusions

- Europe has dynamic and globally recognized industry players in the accelerator market
- Europe has some specific cases, two were presented
 - Hadrontherapy
 - Beam instrumentation and controls
- Current economic crisis already have and will continue to have an effect on the volume of the business between accelerators and industry
- There is a pan-European effort towards research infrastructure and collaboration with industry
- Delays in construction decisions deeply affect companies, either large or small





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